## APPENDIX TO 2011 BUDGET PAPER

## All amounts in LEI

Items	Budget 2011	Explanations / Assumptions - Budget 2011	Revised Budget 2010	Variance
Income	299,338,549	ð	277,409,408	8 8%
Dudanted income out of which	200 220 540		077 400 400	8%
Budgeted income, out of which	299,338,549		277,409,408	219
Dividends income		2011 divided income are estimated to be equal with the actual 2010 dividend income	173,185,020	
Interest income		4 Estimated based on expected cash available for bank deposits during 2011 and an average interest rate for bank deposits of 7%	104,185,900	0 -149
Income on disposal of investments		DNo disposal of investments in 2011		0 09
FX gain (net) Other income		UPX gains / losses cannot be forecasted as the exchange rate evolution during the year cannot be reasonably assessed Other income include mainly remuneration for participation in GSM for certain companies and penalties for receiving dividends with delay. Maintain actual level recorded for Jan - Sep 2010	38,488	
Non-budgeted income, out of which:	(		(	)
Provisions for PPE & Investments Provisions for termination benefits	(		(	0
Expense	92,336,771	1	78,329,058	3 189
Budgeted expenses, out of which	92,336,771		78,329,058	3 189
	,,-		,,	
Materials, energy, utilities	32,575	EUR 513 / month (representing services and property management charges, electricity, A/C heating, general maintenace and janitorial recharged by Franklin Templeton), plus 24%	167,005	-80
Rent	95,566	EUR 21.5 / Sqm / month; 70 sqm (plus 24% VAT)	494,591	-81
Insurance	298,718	Included mandatory liability insurance for Body of Nominee members (Euro 70,000/year)	167,347	
Protocol (partners', clients entertainment, employees (coffee, water, etc)),	(		87,088	3 -100
Marketing expenses (mailing & printing expenses) and roadshow activities		3 Estimated mailing (USD 24,000) and printing expenses (USD 15,000) including quarterly shareholders mailing, printing of annual and quarterly reports, Corporate brochure reprint (updated content), brochure for BSE/LSE listing, presentation printing for road shows, various giveaways (plus 24% VAT)and roadshow expenses related to BSE listing and other promotional activities (EUR 50,000 + VAT)	(	0 1009
PR expenses	420,680	PR Agency costs Euro 3,600 / month (plus VAT) and Additional PR costs of Euro 36,300 (national survey, round tables, media retreats, events press conferences)		100%
Transportation and business travel expenses	(		40,033	
Salaries and similar expenses, out of which	1,006,104		3,933,216	
Supervisory board	0		722,846	
Management	0		1,397,699	
Employees	336,504	I Severance, notice period salary expenses for the two employees currently in maternity leave (6 monthly salaries)	1,642,672	
Body of Nominee	669,600	Gross salary of Lei 9,000 / month (5 members) & Remunation for Committees	170,000	
Selection commissions expenses	(		85,100	
Salary taxes and social contributions		estimated as 28% of Gross remuneration of Body of Nominees and of gross salaries for employees	1,097,542	-749
Taxes and similar expenses (including stamp duties and other expenses related to litigations)		Dinclude mainly stamp duties and other litigation expenses	8,940,000	
Bank commissions and similar expenses		Include Depositary fee Bancpost and other bank charges for outgoing and incoming money transfer	663,286	5 122
Commissions, fees, contributions		Notary expenses only	7,057	7 113
CNVM commisions & charges	13,400,918	3 CNVM fee payable based on NA value (Payable monthly (NA /12 * 0.1% per month)	6,122,833	3 119
BSE fees & charges	(	Annual fee to Bucharest Stock Exchange is due starting 2012	(	0 0'
Central Depositary fees	18,104	4 Central depositary fees (admision / annual fee and shareholder structure information fees)	(	100
Depreciation and amortization	(		108,814	-100
FX losses (net)		D FX gains / losses cannot be forecasted as the exchange rate evolution during the year cannot be reasonably assessed	22,889,149	-100
Expenses on disposal of investments		D No disposal of investments in 2011	(	0 0
Other operating expenses		DNo such expenses forecasted	66,968	
Loss on disposal of fixed assets (net)		D No disposal of fixed assets	343,189	
Third party services, out of which	66,881,716	δδ	33,115,839	
Post, telecom, internet	(		68,920	-100
Maintenance and repairs	(		52,407	-100
Schroder	(		7,324,608	
Allen & Overy Legal expense	1,400,000	D Law firms' fees covering primarily litigation costs and general legal advice (e.g. advice on tax position of the fund or its sharholders, advice on application of CNVM rule and BSE	1,008,000	0 0
COM amonimation	200.000	rules) and one-off specialists legal advice (e.g. major contracts) in running of the fund.	00.04	104
GSM organization	200,000	Expenses estimated on the assumption of 4 GSMs in 2011 (include Trade Register and Central Depositary fees for share capital registration)	90,346	
Portfolio evaluation	447.550	2) Dei 7 000 lei / marth (alus 249/ MAT)	1,925,831	
Internal audit	117,552	2 Lei 7,900 lei / month (plus 24% VAT)	77,578	3 52
Accounting	(		237,626	6 -100 6 -100
IFRS Compilation External audit		J SEUR 80,000 (plus 24% VAT)	1,075,402	
Tax compliance and advisory expenses		Teur 50,000 (plus 24% VAT)	1,075,402	100
Medical services	231,031		18,192	-100
Investment management commission Franklin Templeton	64,171,239	DEstimated based on estimated CNVM NAV as at 30 Sep 2010, fee rate (0.379% Mgt +0.1% Admin per year)	20,187,854	
Others	278,562	2 Include: dividend distribution expenses, voting proxy charges, translation expenses, quarterly results presentations to media and analysts and investors' day for analysts and institutional investors costs	594,799	-53
Non budgeted expenses				
Non-budgeted expenses				0 0
Provisions for PPE & Investments	(		0	0 0
Provisins for doubtful receivables	(			0 0
Provisions for risks and charges	(	۱ ۱	. (	0 0

All amounts in LEI

Items	Budget 2011	Explanations / Assumptions - Budget 2011	Revised Budget 2010	Variance
Loss on receivables	0		(	0%
				0%
Gross profit	207,001,778		199,080,349	9 4%
Tax expenses	0		4,143,253	3 -100%
Net profit	207,001,778		194,937,097	7 6%
Investments	0		<b>22,42</b> 7 4,720	7 -100%
Intangible assets	0		4,720	0 -100%
Tangible assets	0		17,707	7 -100%