

# **Fondul Proprietatea**

**General Shareholders Meeting - November 29, 2010 Bucharest** 





## **Fund Data**

#### **FUND DETAILS AS OF OCTOBER 31, 2010**

**RON** Base currency

Fund Launch Date December 28, 2005

Franklin Templeton

Appointment Date September 29, 2010

**VALUES** 

**CNVM NAV** RON 13.5 billion

**CNVM NAV/share** RON 0.9792 \*

#### **DIVIDENDS PAID**

2006	0.0025 RON
2007	0.0066 RON

2008

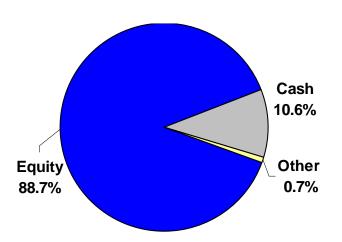
0.0816 RON\*\* 2009

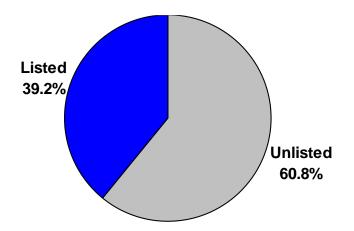
#### **PORTFOLIO**

Number of companies	83
Number of listed companies	29
Number of unlisted companies	54

Data as of October 31, 2010 based on CNVM NAV calculation

#### PORTFOLIO STRUCTURE





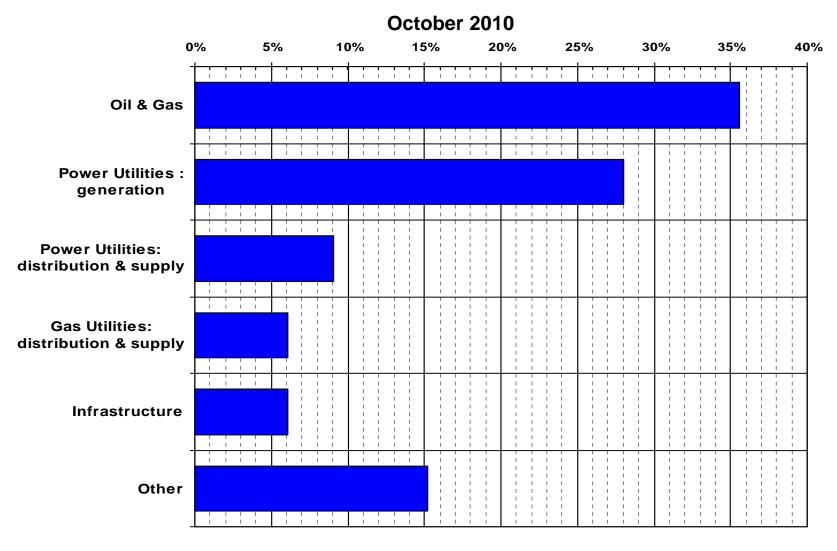




<sup>\*</sup> From Dec/Jan. 2011, FP will report new CNVM NAV according to international standards

<sup>(</sup>distribution for the years 2008 and 2009)

## **Fondul Proprietatea: Top Industries**







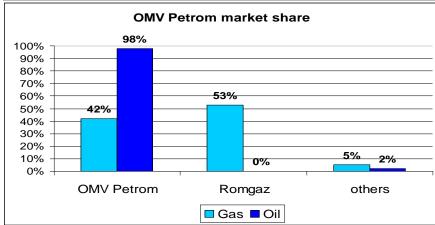
## **OMV Petrom**

Sector: Integrated Oil & Gas

Type: Listed

Weight in NAV: 28.2%

FP stake: RON 3,800 mln.





Data as of October 31, 2010 based on CNVM NAV calculation

Shareholders Structure		
OMV AG	51%	
Ministry of Economy	21%	
Fondul Proprietatea	20%	
Others	8%	







## Hidroelectrica

Sector: **Electricity Producer** 

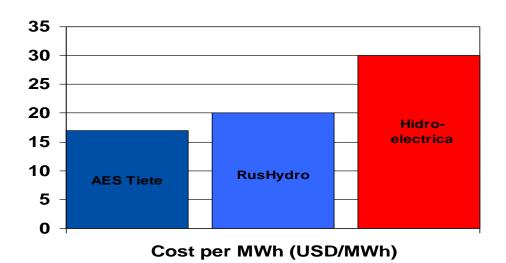
Unlisted Type:

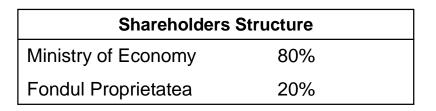
Weight in NAV: 18.3%

FP stake: RON 2,465 mln.

Market share: 26.9%

**Installed capacity:** 6,400 MW







Main asset of the company is Iron Gates power plant, third largest in Europe, with an installed capacity of 1,167 MW





# Romgaz

Sector: Gas Exploration & Production

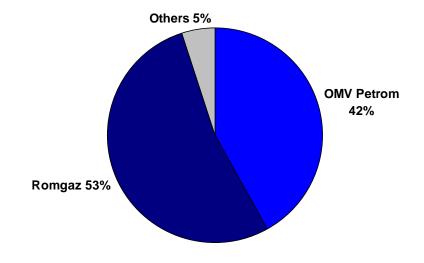
Unlisted Type:

Weight in NAV: 6.9%

FP stake: RON 934 mln.

Shareholders Structure		
Ministry of Economy	85%	
Fondul Proprietatea	15%	

### Market share 2009 (% of gas produced)









# **CN** Aeroporturi Bucuresti

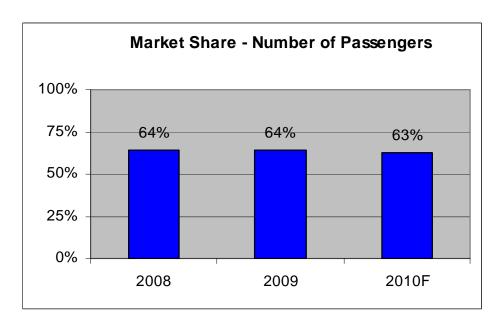
Sector: Airport management

Type: Unlisted

Weight in NAV: 5.6%

FP stake: RON 754 mln.

Shareholders Structure		
Ministry of Transport	80%	
Fondul Proprietatea	20%	



Number of passengers in 2009: 6.5 mln.







## **Nuclearelectrica**

Sector: Electricity generation

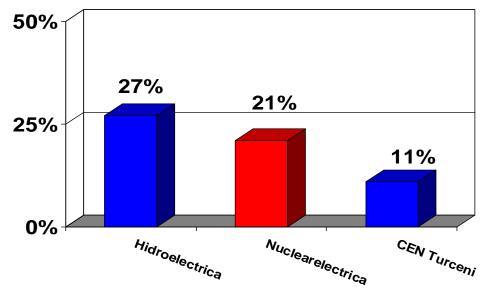
Type: Unlisted

Weight in NAV: 3.9%

FP stake: RON 529 mln.

Shareholders Structure		
Ministry of Economy	90%	
Fondul Proprietatea	10%	

#### **Market Share - Generation 2009**









## **Investment Strategy**

### **Investment Philosophy**

 Strict adherence to the principles of value investing supported by the firsthand research and a <u>long-term time horizon</u>

### **Investment Objective**

 Long-term capital appreciation via investments mainly in Romanian equity or equity-linked securities

### **Investment Approach and Techniques**

- Detailed analysis and active supervision of portfolio companies
- Close cooperation with co-investors in portfolio companies
- Diversification across most attractive sectors and companies
- Listing of the portfolio companies



## **Active Supervision**

### Electra and Hidroenergetica – merger plan

- Fondul Proprietatea decided to oppose the merger plan: lack of planning, high risk of execution
- Litigation regarding Fondul's stake in Nuclearelectrica and Complexul Energetic Craiova
- Required actions:
  - IPO within 24 months
  - independent management
  - long term transparent strategy

### Romgaz – the RON 400 million 'donation' to the State

- Franklin Templeton has publicly expressed an opposition to the donation
- Arguments presented to all stakeholders
- Recommended alternative: special dividend to be distributed to all shareholders, including Fondul Proprietatea



## **Budget 2011**

#### MIn RON

	BUDGET 2011	REVISED BUDGET 2010
INCOME FROM CURRENT ACTIVITY	299	277
EXPENSES FROM CURRENT ACTIVITY	92	78
GROSS PROFIT	207	199
NET PROFIT	207	195

### **Assumptions 2011**

• FX Rate: 4.2674 RON/€

Interest rate: 7%

 Dividend income received from portfolio companies at the same level as 2010

- It is impossible to make any assumptions on the future transactions due to the volatile nature of the financial markets
- Public disclosure of such trading intentions could adversely influence future performance of the fund and returns to its shareholders
- The best measure of fund performance is NAV



## **Dividend Payment Info**

#### MIn. RON

Shareholders	Gross Dividend	Collected Dividend	% of Collected Dividend
Ministry of Finance	485	485	100%
Individual Investors	449	416	93%
Institutional Investors	190	145	76%
TOTAL	1,124	1,047	93%

<sup>\*</sup> Information as of November 22, 2010.

- The dividends paid in 2010 include the distributed profit for the years 2008 and 2009
- Future dividend payments will be approved each year by the general shareholders meetings.
- Fund Manager's intention is to recommend 100% payout based on revenues from interest and dividends less expenses and taxes



# **Listing Timetable**

December 3, 2010

Submission of the prospectus to CNVM for approval

December 22, 2010

Expected approval of the prospectus by CNVM

December 23, 2010

 Submission of the approved prospectus to Bucharest Stock Exchange

January 17, 2011

Listing presentation for shareholders

January 10 - 31, 2011

Local and international road shows

**January 25, 2011** 

Expected Listing date



## **Disclaimer**

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**FONDUL** 

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