Cristina STOIAN

OBJECTIVE

Fondul Proprietatea: member in Shareholders Representatives Committee

PERSONAL DATA

Residence:

Bucuresti

Age 35

Marital status: Married, 2

children

EDUCATION:

1990-1994: "Nicolae Balcescu" High-school, Pitesti 1994-1998: Academy of Economic Sciences, Bucharest

Faculty of International Business and Economics (REI)

Specialisation: International Transactions; Full-time courses

Graduation average: 9.45

Diploma Thesis on "Production in lohn - case study for Romania"

International Accounting courses (Association of Certified Chartered Accountants) – Fundamentals (Knowledge & Skills passed); Professional (Essentials & Options to be attempted – P3 passed)

PROFESSIONAL BACKGROUND:

January 2009 to present – **Veldtster Management & Consulting**, boutique advisory firm serving international clients in private equity, manufacturing, distribution and retail business sectors offering specialised advice and hands-on support to entities requiring private equity finance, strategic planning, business development analysis and interim senior executive solutions to manage significant change programs

July 2008 up to November 2009 – Financial Director of SAI Muntenia Invest SA, full-time. SAI Muntenia Invest is administrating SIF Muntenia's activity in accordance with and observing the terms and conditions from the contract concluded between the two entities, for a 4 years period, between the General Shareholders Assemblies

- Organising SAI Muntenia Invest & SIF Muntenia cash flows, by implementing appropriate reports and procedures
- Coordinating the annual audit process and the internal reporting requirements
- Review of monthly financial statements prepared by the Accounting department
- Preparation of the annual budget together with the Executive Officer of SIF Muntenia

October 2005 up to September 2008 – Global Finance Growth Fund -Financial Director of La Fourmi Group - SC La Fourmi SA, SC Rafo Com SRL, SC Rovas 2001 Prodimpex SRL, SC Gastro International SRL and SC Universal MVM Conexim SRL, full-time. The La Fourmi Group is currently administrated by Global Finance, a leading private equity investor, one of the most active players on the Eastern Europe market.

The La Fourmi Project represented a challenge with specific targets, implying the takeover, spotting the weak areas, taking all needed measures and decisions in order to prepare and achieve its successful sale under direct supervision of Global Finance, all in a determined period of time.

- Increasing the market value of the Group by: restructuring and organising the headcounts and the activity of my departments (finance & accounting, stock controlling, IT and legal & administrative), establishing working and controlling procedures, setting and implementing strategies in order to cut losses, diminish expenses and maximise the profits
- Solving with professionalism and efficiency all issues generated by the restructuring process (such as: lack of specialists and decision makers etc), while enabling the communication among departments and creating a "head-office team"

June 2003 up to October 2005 – **Financial Director** of **Halewood Romania Group** - SC Cramele Halewood SA and Halewood Romania Vinuri SRL, full-time. The Romanian companies are subsidiaries of Halewood International Ltd., an independent manufacturers and distributors of alcoholic beverages in the UK.

- Coordinating and organising the activity of the finance, accounting, internal audit and human resources departments, in order to properly fulfil the requirements of the Statutory Accounting Standards and Romanian Fiscal Authorities (i.e. review of companies' financial and fiscal statements, proper collaboration with the fiscal representatives, auditors and censors, set up of annual and semi-annual balance sheets, income statements, statements of cash flows, statements of changes in equity and required explanatory notes to the annual financial statements of the companies, according to Finance Ministry Ordinance 94/2001 and to Government Decision 306/2002)
- Setting the treasury policy of the Halewood Romania Group (cash management, identifying financing sources and negotiating credit terms)
- Managing the Group's budgets monthly and annual financial statements in compliance with the Halewood International Holding (HIH) Rules and UK GAAP and preparation of monthly variances with actual figures and reports to the HIH Chief Financial Officer (Management reports, sales, costs, margin analysis etc.)

April 2002 to June 2003 - Management Accounting Manager at SC Sanex SA (ceramic tiles and sanitary ware producer, leader of the Romanian production market), full-time

- Tasks consisting in preparing and submitting to the Company's top management and Board of Directors of the monthly financial statements in accordance with IAS, completion of the annual balance sheets, income statements, statement of cash flows, statements of changes in equity and required explanatory notes to the annual financial statements of the Company, both according to IAS and to Finance Ministry Ordinance 94/2001
- Preparation the Company's budgeted monthly and annual financial statements, monthly reports analysing significant variances
- Surveillance of the daily reporting process to the Company's management (cash flow, receivables and payables ageing reports etc. fulfilled by the management accountant, credit controller and reporting clerk)

November 2000 to April 2002 – Senior Auditor at Deloitte & Touche (international audit and consulting company, among the world's "Big Five"), full-time

September 1998 to November 2000 – Auditor at KPMG (international audit and consulting company, among the world's "Big Five"), full-time

- Engagements on clients in food and non-food production (sweets, sugar, cosmetics, wine etc.), agriculture, entertainment, pharmaceutical industry, electronic measurement equipment, oil and gas industries, both production and trade, financial institutions etc., most of them being foreign investments
- Engagements consisting in:

Statutory Audits

International Accounting Standards Audits

IAS, US GAAP, German GAAP Reporting Translations

Consolidation Reporting

Reviews on internal controls (interim analysis)

Due Diligence Analysis

Financial Limited Reviews

- Audits of all Balance Sheet and Income Statement items; responsibilities in planning and execution of audits; supervision and review of the audit work performed by team members; counselling and on-the-job coaching to audit juniors; maintaining contacts with the client; building the reporting; identifying additional services to be delivered to clients
- Involved in IAS training for clients (especially the application of IAS 29 in Romania)
- Professional English terminology and fluency
- Professional IT skills
- Training with Deloitte & Touche and KPMG Romania:

Yearly Core Auditing trainings (both external and internal), IAS Basics and IAS Updates US GAAP, Tax issues and Accounting updates training

The Audit practice builds a coherent field of experience and knowledge: financial, commercial, organisational, IT, accounting, tax, legal, international

September 1996 – June 1998 – Computers instructor at INFORM - Computers and management centre.

FOREIGN

English (professional: written, spoken, read; official language in DTT and KPMG)

LANGUAGES:

French (fair: written, spoken, read)

German (fair: written, spoken, read)

COMPUTER

WINDOWS, OFFICE, MS DOS, INTERNET

LITERACY: N

Network environment operating.

DRIVING

Category B, since 1997

LICENCE:

504
Numar de operator de date cur caracter personal - 759

CERTIFICAT DE CAZIER FISCAL



Unitate teritoriala competenta Administrația Finanțelor Publice a Sectorului 5 Ínregistrat la unitatea teritoriala competentá Ir.......Data <u>19</u> 1 08 1 20 10

CERTIFICAT DE CAZIER FISCAL

Ca urmare a cereni nr. 82867 din data de 19/08/2010 se certifică prin prezenta :

Contribuabilul:

Cod de identificare fiscală : 2751209034992 Nume și prenume/Denumire : STOIAN CRISTINA

Domiciliul fiscal	l :				
Județ: MUNICIPIUL B	UCUREȘTI Loca	alitate: Sector 5 Mun. E	București		_ Sector: _
Strada.		Număr:	Bloc	Scara: _	Ap: 6
Telefon:	Fax:	Email:			
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ROMÂNIA

MINISTERUL ADMINISTRAȚIEI ȘI INTERNELOR INSPECTORATUL GENERAL AL POLIȚIEI ROMÂNE Direcția Generală de Poliție a Municipiului București

- Cazier Judiciar -

Notificare privind prelucrarea datelor cu caracter personal nr.3223

Certificat de cazier judiciar Nr. 2264540 din 19.08.2010

Seria N Nr. 0057397

Numele STOIAN	Premimele CRISTINA
Data nașterii 09.12.1975	<i>C.N.P.</i> 2751209034992
	Locul naşterii Mun Piteşti Jud. Argeş
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Bucur	eşti /\$5

Solicitantul <u>nu este înscris</u> în cazierul judiciar.

S-a eliberat prezentul certificat spre a servi la : COMUTETUL REPREZENTANTILOR FONDULUI

PROPRIETATEA

L.S.

SEFUL CAZIERO DE LA REPUBLICAR

CONFIDENTIAL!

ATENȚIE! Date cu caracter personal, prelucrate în conformitate cu dispozițiile Legii nr.677/2001